

# Dennis James



Date of Hire: December 1980  
Marital Status: Married. Wife's name, Marcy  
Hobbies: Fishing, Golfing

Dennis joined Tim Bailey & Associates after seven years with Strevell Paterson, a Salt Lake based distributor. He spent five of those seven years as a jobber salesman, voted Salesman of the Year four times, and then was promoted to sales manager. After two years at a junior college in Georgia, and two years at Weber State in Utah, Dennis signed a professional baseball contract with the Los Angeles Dodgers as their No. 2 draft choice. Several awards followed thereafter including Left Handed Pitcher of the Year in 1972. Dennis has a highly competitive nature, which makes him the perfect salesman -- he doesn't like to hear "no" for an answer. Dennis's territorial responsibility includes: Utah, Idaho, and western Wyoming.