

# Scott Schalliol



Date of Hire: April 1991  
Marital Status: Married. Wife's name, Terry  
Hobbies: Hunting, Fishing, and Archery

Scott is a native of Indiana. He received a Bachelor of Science degree after attending Indiana State University in 1972. Scott began his sales career in 1973 as a distributor salesman for Munson Sporting Goods Co. in Costa Mesa, California. Scott received numerous sales awards during his career at Munson; Top Sales Volume - 13 years in a row, Salesman of the Year - 8 times, first salesman to reach \$1 million in sales, and the only Munson salesman ever to sell over \$2 million - which he did twice. After leaving Munson in 1988, Scott became sales manager for the W.B. Furnish Co, a manufacturer's representative group covering California, Arizona, Nevada, and Hawaii. In 1991 Scott became a territorial salesman for TBA Inc exhibiting an incredible work ethic. Scott earned the position of vice president of sales in 2007 and is regional manager for our Canadian and Southwest area representatives.